

Client Directed – General Advice Declaration

Sequoia Launch Units “Series 28A”

This Declaration of “General Advice” relates to

- Sequoia Launch Units Series 28A – Diversified Basket of Global Investment Funds and Multi-Asset Index

As described in the respective Term Sheet Product Disclosure Statements (“**Term Sheets**”) dated on or around 11 July 2018 and the Master Product Disclosure Statement (“**PDS**”) dated 14th August 2017 (“**the Investment**”)

I/We

(insert name/s, include entity name if investing as a company, SMSF, company or trust)

of

(insert full address/State/Postcode)

Acknowledge that I/we request that you place/arrange on my/our behalf an investment into the Investment as per the relevant Series Term Sheet PDS and Master PDS.

I/we confirm we were provided the “General Advice Warning” (below) and understood this before any general advice was provided to me/us.

General Advice Warning

“This General Advice Warning is issued by Sequoia Asset Management Pty Limited (ABN 70 135 907 550) (“**SAM**”), holder of Australian Financial Services Licence No 341506. This information might contain general advice, which is provided without regard to any investor’s individual objectives, financial situation or needs. It is not specific advice for any particular investor and is not intended to be passed on or relied upon by any person. Before making any decision about the general advice provided, you should consider the appropriateness of the general advice presented, having regard to your objectives, financial situation and needs. Any indicative information and assumptions used may change without notice to you, particularly if based on past performance. Further, you should read the Product Disclosure Statement relative to this advice before a decision is made”.

I/we confirm the advice provided to me was “General Advice” only and I/we confirm no recommendation or personal advice was provided by SAM or its representatives to me/us. At no time has the SAM Representative stated, recommended or inferred that the financial product may be appropriate for me/us, or that they have considered my personal objectives, financial situation and needs.

I/we confirm I/we have NOT provided SAM with any information about my/our personal circumstances, and understand this investment may not be suitable for me/us.

After consideration of the appropriateness of this investment for my/our personal circumstances I/we chose to engage SAM for the implementation of this investment for the sum of

\$

(Sequoia Launch Series 28A)

I/we understand this investment may not be suitable for me/us and I/we understand, before acting on the information provided I/we will consider the appropriateness of this investment to my/our personal circumstances including by reference to my financial circumstances, needs and objectives.

I/we understand that by not seeking personal financial planning advice from other professional 3rd parties regarding this investment, I/we risk making a decision which may not be suitable for my/our financial needs.

I/we confirm that all examples and illustrations used (if applicable) were for education purposes only and that these examples and illustrations were not used in any way to influence my/our decision.

I/we understand and accept full responsibility for my/our decision to invest in the Investment

I/we understand and accept that SAM accepts no responsibility for the quality and/or likely future performance of this financial product.

I/we have read and understand the relevant Term Sheet and PDS and the fee structures in place for the Investment as outlined in the PDS and in our application form submitted to SAM including any Adviser Fees. I/we understand that SAM may pay up to 50% of the Adviser Fees to 3rd Parties for referrals.

Sequoia Asset Management Pty Ltd

AFSL no. 341506
Level 7, 7 Macquarie Place,
Sydney NSW 2000
www.sequoiaam.com.au



Integrity | Technical Expertise | Professionalism

I/we agree that SAM may collect, use and store my /our personal information for the purpose of processing my /our Application, managing the investments and complying with the relevant laws in accordance with SAMs Privacy Policy, a copy of which can be provided on my/our request. Such information may include but is not limited to Tax File Numbers (“**TFNs**”), Bank Account details, Drivers’ Licence and Passport information. I /we also understand that I /we can access the personal information SAM holds about me/us.

I/we agree that I/we have received the following documents;

- SAM’s Financial Service Guide dated 11 July 2016, Version 5.
- Advisor Profile for
- Sequoia Launch Units Series 28A Term Sheet Product Disclosure Statements (“Term Sheets”) dated on or around 11 July 2018 and the Master Product Disclosure Statement (“PDS”) dated 14th August 2017.

Signature Applicant 1

Print Name & Title (e.g. Director)

Signature Applicant 2

Print Name & Title (e.g. Director)

Sequoia Asset Management Pty Ltd
Sydney | Melbourne

Web: www.sequoiaam.com.au
Ph: 02 8114 2222
Email: insurance@sequoia.com.au



ABN 70 135 907 550