

How to Participate in the Disruption of the Global Energy and Transportation Industries

The global economy is undergoing structural change in how we use energy as governments and global industry leaders focus on technological advancement aimed at reducing our reliance on carbon fuels. Sequoia Specialist Investments Pty Ltd (ACN 145 459 936) latest investment gives investors the ability to gain exposure to those companies driving the future disruption of the global energy and transportation industries:

Sequoia Launch Units – Series 34 – Global Lithium Mining, Batteries and Electric Vehicles Issue Date – 23 November 2017



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The Issuer may, in its discretion, extend or shorten the Offer Period for the Units without prior notice. If this happens, the Commencement Date and one or more consequential dates for the Units may vary. The Issuer may also defer the Commencement Date for the Units, in which case the Maturity Dates and other consequential dates for the Units may vary. If the Issuer varies the Offer Period or the Commencement Date for the Units it will post a notice on the website informing applicants of the change at www.sequoiasi.com.au You should seek independent advice in relation to the tax implications of your investment.

Units in Sequoia Launch Units – Series 34 are issued by Sequoia Specialist Investments Pty Ltd (ACN 145 459 936) (the "Issuer") and arranged by Sequoia Asset Management Pty Ltd (ABN 70 135 907 550, AFSL 341506). A Term Sheet Product Disclosure Statements (PDS) is available for Sequoia Launch Units – Series 34. You can access the PDS through Sequoia's website at www.sequoiasi.com.au. The Term Sheet PDS should be read in conjunction with the respective Master PDS, which can also be accessed at www.sequoiasi.com.au. If you are considering investing in the product, please read the PDS.

Sequoia Launch Units - Series 34 - Global Lithium Mining, Batteries and Electric Vehicles

The units in Sequoia Launch Series 34 offer investors the ability to gain exposure to the performance of an internationally diversified basket of some of the world's leading companies which play a critical role in the following sectors:

- Global Lithium mining;
- Lithium Ion battery technological advancement and manufacturing; and
- Electric Vehicle and Energy Storage Unit production and distribution around the world.

See the 'Key Risks' section below for further information on the risks of this investment.

	Stock	Sector
Reference Basket:	Tesla Motors Inc (TSLA.US)	Electric Vehicles, Battery
Equally weighted basket of the following shares	Panasonic Corporation (6752.JP)	Electronics, Batteries
	Samsung SDI (006400.KS)	Battery Technology
	BYD Company Ltd (1211.HK)	Electric Vehicles, Battery
	Albemarle Corporation (ALB.US)	Lithium Mining

A summary of the key features are as follows:

	Series 34		
Strategy	Reference Basket with 24% Volatility Target		
Investment Term	2 years		
Currency Exposure	Fully AUD Hedged		
Limited recourse Loan	Yes, 100% loan		
Annual Interest Rate on Loan	8.55% p.a.		
Currency and Risk Management Fee	1.4% p.a.		
Potential Uncapped Performance Coupon at Maturity	Potential for an uncapped Performance Coupon to be paid at Maturity subject to movements in the Strategy Value during the Investment Term and as reduced by a 10% Performance Fee		
Performance Cap at Maturity	No		
Application Fee	2.2%		
Volatility Target	24%		
Maximum Participation Rate	100%		
Averaging	Yes		
Margin Calls	No		
SMSF Eligibility	Yes		
Minimum Loan and Investment	\$50,000		

Scenario:

Assuming you wish to get exposure to the Global Lithium Mining, Batteries and Electric Vehicle Investment theme, you decide to take out a limited recourse loan of \$100,000 and invest the proceeds into Sequoia Launch Series 24. The cash flow scenarios are below (and no Upfront Adviser Fee is nominated):

Launch Series 34	
Investment Amount	\$100,000
Loan	(\$100,000)
Interest for 2 year Investment Term (8.55%p.a.)	(\$17,100)
Currency and Risk Management Fees (1.4% p.a.)	(\$2,800)
Application Fee (2.2%)	(\$2,200)
Total maximum outlay over the Investment Term	(\$22,100)

Investment cash flow Scenarios during the Investment Term

Scenario	Investment Amount	Gross Series Performance over 2 years	Performance Coupons at Maturity*
1	\$100,000	-20%	\$0
2	\$100,000	0.00%	\$0
3	\$100,000	20%	\$18,000
4	\$100,000	40%	\$36,000
5	\$100,000	60%	\$54,000
6**	\$100,000	80%	\$76,000

^{*}Includes Performance Coupon at maturity net of 10% Performance Fee

The above scenario outcomes are in no way indicative of future performance of the Sequoia Launch Series 34 product.

Key Risks:

Key risks include:

- Your return is affected by the performance of the Reference Basket. There is no guarantee that the Reference Basket will perform well. If the Reference Basket performs negatively during the Investment Term you could lose some or all of your invested capital.
- The Units have varying levels of exposure to the Reference Basket depending on volatility due to the variable Participation Rate. It operates by varying the exposure that the Units will have to the Reference Basket depending on the Realised Volatility of the Underlying Shares comprising the Reference Basket and the Target Volatility. There is the risk that the Participation Rate could drop to significantly below 100% during the Investment Term in which case Investors will not gain the full benefits of an increase of the value of the Reference Basket.
- There is no guarantee that the Units will generate returns in excess of any Fees during the Investment Term. Additionally, in the event of an Investor requested Issuer Buy-Back or Early Maturity Event you will not receive a refund of any Fees.
- Investors are subject to counterparty credit risk with respect to the Issuer and the Hedge Counterparty;
- The Units may mature early following an Early Maturity Event, including an Adjustment Event, Market Disruption Event or if the Issuer accepts your request for an Issuer Buy-Back.

Please refer to Section 2 "Risks" of the Sequoia Launch Series Master PDS for more information.

To find out more and to download a copy of the relevant Product Disclosure Statements, please visit Sequoia Specialist Investments at www.sequoiasi.com.au

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